

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 02092 281630Z

ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----282012Z 010621 /43

R 281541Z MAR 77

FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 6196

USDOC WASHDC

UNCLAS TUNIS 2092

COMMERCE FOR CAGNE: ALAEMERZAHL

E.O. 11652: N/A

TAGS: ?54-, BTIO/ TS

SUBJ: TUNISIAN WINE PRODUCER SEEKS U.S. OUTLETS

1. ABBES FERIANI, PRESIDENT OF TUNISIAN GOVERNMENT WINE OFFICE AND HIMSELF LEADING LOCAL PRODUCER OF QUALITY WINES, HAS ASKED THAT WE PUT HIM IN TOUCH WITH POSSIBLE DISTRIBUTORS FOR HIS OWN "LAMBLOT" AND "FERIANI" WINES-PRESUMABLY IN URBAN MARKETS WHERE "EXOTIC" LABELS HAVE APPEAL. FERIANI WILL BE VISITING CALIFORNIA APRIL 16-25 WITH HIS FIRM'S TECHNICAL DIRECTOR, MOHAMED FEKIH, AND A FRENCH WINE PRODUCERS GROUP. FERIANI WILL BE ABLE TO STOP-OFF FOR TALKS WITH POTENTIAL DISTRIBUTORS IN NEW YORK OR ELSEWHERE IN LATE APRIL FOLLOWING CALIFORNIA VISIT.

2. WE WOULD APPRECIATE COMMERCE'S PROVIDING, WITH HELP OF DISTRICT OFFICES, NAMES AND ADDRESSES OF SEVERAL IMPORTERS (WHOLESALEERS OR MAJOR RETAILERS) SERVING NEW YORK, WASHINGTON AND PERHAPS OTHER EAST COAST OR SOUTHERN URBAN MARKETS. ALSO WELCOME ANY ADVICE ON HOW FERIANI COULD BEST FOLLOW-UP ON THESE LEADS AND DEVELOP OTHERS. APART FROM SERVING FERIANI'S PERSONAL INTEREST, PRACTICAL ADVICE AND CONTACTS WITH RIGHT PEOPLE IN U.S. AND THUS SUPPORT INFORMAL USG UNDERTAKINGS IN CONTEXT OF U.S.-TUNISIAN JOINT COMMISSION.

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3. FERIANI DEPARTING TUNIS APRIL 10. REQUEST REPLY SOONEST SO HE CAN MAKE PRELIMINARY CONTACT PRIOR TO HIS DEPARTURE.

MULCAHY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: IMPORTS, WINES
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TUNIS02092
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770106-0413
Format: TEL
From: TUNIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770313/aaaaalpb.tel
Line Count: 60
Litigation Code IDs:
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Litigation History:
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Message ID: 8755a1b0-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 06-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2971444
Secure: OPEN
Status: NATIVE
Subject: TUNISIAN WINE PRODUCER SEEKS U.S. OUTLETS
TAGS: EPAP, BTIO, TS
To: STATE COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/8755a1b0-c288-dd11-92da-001cc4696bcc
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